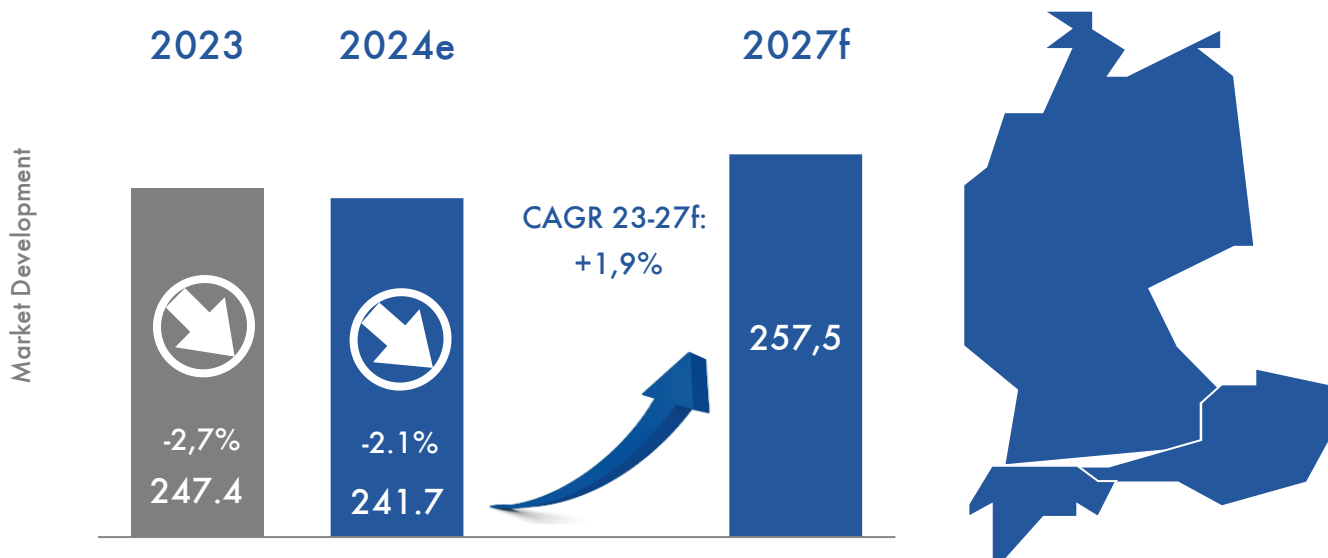


DACH – Market Development (Market Quantity in Thousand Units)



In 2024e:

Is the Market Share of **Steel Doors** in DACH

64.7%

58.4%

Is the Market Share of the **Sectional Doors** in DACH

Is a the Market Share of **Renovation Segment** in DACH

54.4%

71.8%

Is the Market Share of **Direct Distribution Channel** in DACH